

WANT TO INCREASE YOUR BUSINESS?

It's Easy!



St. Thomas Executives Association



STEA Members (Front Left) Dan Peterson, Roy Inch & Sons Plumbing Division; Kyle Holmes, Carstar Collision; Ida Anderson, Kathy's Catering; Jane Shepherd, Corporate 1.T. Solutions; Cheryl Lester, Eagle Tree Leadership; Melanie McBain, McBain Signs & Graphics; Elizabeth Thompson, Executive Director; Susan McAllister-Bee, Bee Music Studios; Karen Coutts, Internet Advisor; Brian Wilson, Tax Free Cash; Gillian Martin, Ansell's Awards & Specialties. (Back Left) Dan Lake, Elgin Pure Water; Phil James, St. Thomas Ford Lincoln; Jamie Weisler, Elgin Transmission; Warren Silverthorn, Fixed Right Automotive; Mike Boone, CARE Chiropractic & Acupuncture; Rob Quai, Quai du Vin Estate Winery; Adrian Peters, A&M Sounds; Brett Fox, Thomas C. Fox Investment Group, CIBC Wood Gundy; John Robinson, Stan Portley's; Richard Haddow, RE/MAX Centre City Realty; Chris Hogan, Gamble Insurance; John Scott, Graham Scott Enns. (Not available for photo) Linda Sawyer, BMO Bank of Montreal; Bill Beamish, Beamish Landscape Service; James Donnelly, Cox Transportation; Bonnie Easton, Flooring by Winmar; Rob Mise, 94.1 myFM St. Thomas; Steve Gilbert, Roy Inch & Sons Heating Division; Hetty Teuber, Silverthorn Landscape Supplies; Terry Carroll, The Weekly News; Paul Chapman, Waite's Printing Service.

Test drive a terrific business organization Oct. 22

The St. Thomas Executives Association (STEA) exists to promote the business interests of its members through networking.

And keep one very important thing in mind: Businesses who belong cannot compete directly with each other. It's networking on its purest form, since only one member can belong per business category.

STEA is inviting prospective members, interested in a "test drive" to a New Members' Lunch on Tuesday October 22 at 12 noon at St.

Register

LUNCH

519-494-9067

Thomas Elgin Public Art Centre (the Art Gallery) on the west end of St. Thomas at 301 Talbot Street

for your (opposite Grand Central Apartments). Business owners and managers, **FREE** interested in membership, are invited to a delicious free lunch catered by **BUSINESS**

Kathy's Catering, an STEA member. Questions about business categories and whether you might qualify? Call Elizabeth Thompson Contact Executive Director Elizabeth Thompson by email at membership@ stea.org or call her at 519-494-9067.

Additional information is available on the website at stea.org. Prospective new members should have been in business at least a year and strive for excellence in all that they do.

STEA members are confident in doing business with other members. In addition, they offer business leads or recommend STEA members to other businesses within their sphere of influence. As result, members tend to develop friendships and business relationships with other members.

STEA members are very interested in inviting good business people, open and honest, who are prepared to commit the time to a weekly lunch and have a genuine interest in building their business through networking. They understand that "To get business, you have to be prepared to give business."

Of course, not every member can use the services of every other member. Sometimes, a business may offer a product or service another member simply can't use. Members still assist each other by giving leads and recommendations about fellow members.

The St. Thomas Executives Association is a member of the International Executives Association (or IEA), an affiliation that has the capacity to take networking, leads and business friendships to a whole other level. Closer to home, STEA members periodically network with the members of the London Executives Association (LEA), just one more potential benefit of membership. Don't forget. The free business lunch Tuesday October 22 at the Art Gallery in St. Thomas could be the beginning of fruitful new business relationships. Contact an STEA member, email Elizabeth Thompson membership@stea.org or call her

STEA Current Members & Their Categories

A & M Sounds Disc Jockey Service - Disc Jockey Ansell's Awards & Specialties - Advertising Specialties

BMO Bank of Montreal - Banking & Trust Beamish Landscape Service - Landscape Contracting

Bee Music Studios - Music / Lessons

CARE Chiropractic & Acupuncture - Chiropractic

Thomas C. Fox Investment Group, CIBC Wood Gundy - Financial Consultants Corporate I.T. Solutions Inc. - Computer Hardware / Software Sales & Service

Cox Transportation Ltd. - Taxi / Courier

Eagle Tree Leadership - Coaching

Elgin Pure Water Inc. - Water Treatment & Bottled Water

Elgin Transmission - Transmission Repair Fixed Right Automotive - Tire Sales & Automotive Services

Flooring by Winmar - Flooring Sales & Installation

Gamble & Associates Insurance - Insurance Brokers

Graham • Scott • Enns - Chartered Accountants

Internet Advisor - Web Design & Internet Marketing

Kathy's Catering - Catering Services

McBain Signs Inc. - Signs, Banners, Decals & Vehicle Graphics

94.1 MyFM St. Thomas - Media - Radio

Ouai du Vin Estate Winery Ltd. - Winery

Re/Max Centre City Realty Inc. - Real Estate Professional Roy Inch & Sons, Heating Division - Heating, Air Conditioning and Gas Fireplaces

Roy Inch & Sons, Plumbing Division - Plumbing & Heating

Silverthorn Landscape Supplies - Landscape Supplies

Sparkle Carstar Collision - Auto Body Repair

Stan Portley's Timeless & Unique - Painted Furniture / Chalk Paint & Accessories

St. Thomas Ford Sales Ltd. - Vehicle Sales & Leasing, New & Used

Tax Free Cash Inc. - Life Insurance The Weekly News - Print Advertising Waite's Printing Service - Printers

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www.stea.org